

TFG PARTNER SOLUTIONS SHOUT OUT

Vertical: Public Sector Date Won: 10/8/2021	Partner: Premier Wireless GAM: Andy Temple NAM: Michelle Santo CAM: Bobby Hampton
Products/Solutions: <ul style="list-style-type: none">• 12 months Free Pintrac MDM and provisioning for client• Plastic hotspot cases (4k) with labeling Number of Units: 4,000 Region/Area: St. Louis, MO	Gov Sr. Manager: Paul Kircher Gov Director: Jim Spillane Partner Manager: Jason Lecorchick Partner Director: Paul Spencer



About the WIN:

St. Louis Public Library (SLPL) is offering residents the chance for free internet connectivity for the next seven months. SLPL applied for funding from the Emergency Connectivity Fund to purchase 4,000 hotspots to be used by St. Louis residents who don't otherwise have internet connectivity. The ECF is a federal program, which gives funding to schools and libraries to provide internet connectivity to communities.

Partner Value: Premier Wireless provided the project management for the plastic case, MDM, staging & kitting, and custom labels. Labels were designed and placed on the inside and outside of the plastic box, as well as the front and back of device. See next slide for pictures.

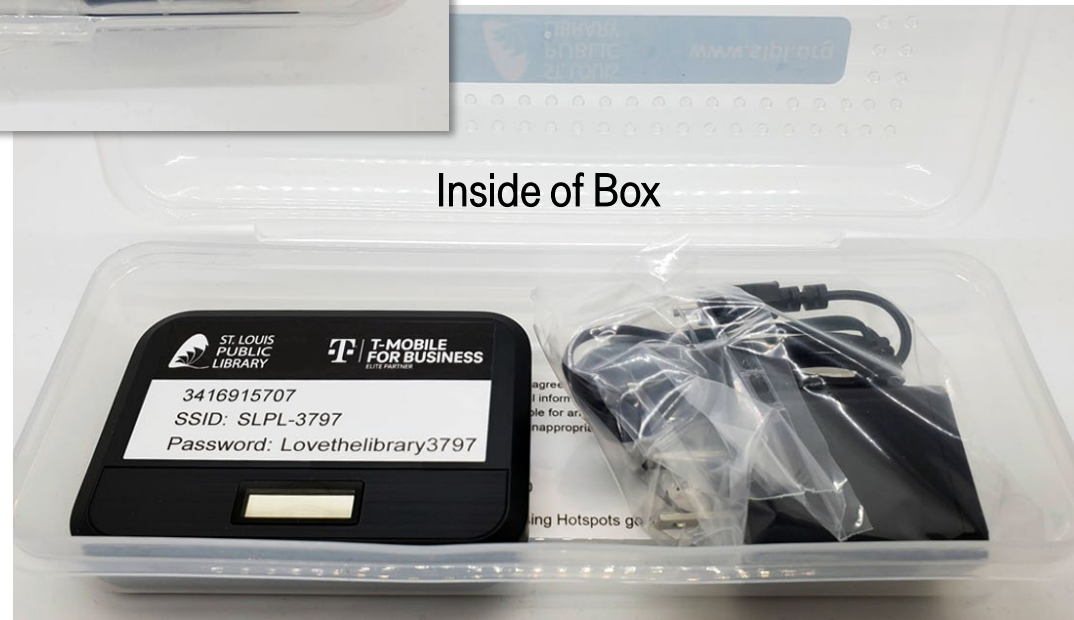
GAM Value: Andy Temple uncovered the opportunity and worked with the client to get an understanding of their needs. Andy reached out to Premier Wireless to secure the MDM at no charge to win the deal.

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Outside of Box



Inside of Box



Back of Device