Failover Solution **Battle Card**

PREMIER WIRELESS™

Solution Overview

Our unique failover solution means you will always be online. The Connect II is secure and has reliable network failover that is built-in and plug-and-play. We offer the smartest failover solution on the market. The Connect II enterprise-grade router is the intelligent solution that meets your need for a failover solution at the point of optimum outcome.

Solution Benefit

Our failover solution is ideal for home, work from home, school, business, or government-industry use. In every scenario, if your local area network (LAN) connection goes down, the Connect II will use cellular data to maintain your internet connection and provide internet access. The Connect II ensures your connectivity is always on without any downtime. This translates into significant savings to your home, business, or organization because it eliminates downtime and negates the need for a technician, thus reducing maintenance time, maintenance cost, system downtime, repair time, and operational costs, and prohibits loss of revenue.

The Connect II Enterprise-Grade Router allows you to back up your existing network in 3 ways:

- The Connect II as your primary router with its built-in cellular backup
- The Connect II provides cellular backup when you already have a router or an extender (existing internet service)
- Enterprise Failover

Qualifying Questions

- Do you currently have a failover solution in place?
- What type of modem does your network use?
- Does your network utilize a secondary Wi-Fi router?
- Does your network utilize a LAN/Ethernet switch?
- Will you use the Connect II as your primary router?
- Do you require an enterprise failover solution?
- Is your connection being utilized for mission-critical applications?

Why Do We Win?

- We have over 28 years of experience providing technology solutions
- Simple & easy to install failover solution
- Secure, cost-effective & reliable solution with remote management platform
- Combined solution includes internet connectivity, failover & remote management in one platform, with the option to add voice communication
- Scalable to fit your needs

Hot Topics & Challenges

- Finding reliable, secure, & cost-effective failover solution
- Avoiding connection downtimes
- Addressing reliable failover concerns
- Maintaining compliance for mission-critical lines
- Mitigating revenue loss during a disruption of connectivity or service

Targeted POCs:

- Business Owners
- Director of Operations
- IT Directors

Partner Contact:

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T-Mobile Elite Partner

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